

The art of influence and networking

- 1. Balance your desire for results with Strengthened relationships.**
To be influential, you must achieve your results while strengthening your relationships with others.
- 2. It's all about them and never you!**
To be truly influential create opportunity for others first.
- 3. Communication is key to Networking and Influence!**
Set aside a minimum of one day a month to meet with someone new and share information about your organization. What you do, how you do it, what's coming up and how they can get involved.