

## Prospect Research Resources

**Search Engines** – used to find general information and links to sites on companies/individuals you are searching for (\*\* commonly used sites)

[www.altavista.ca](http://www.altavista.ca)

[www.lycos.com](http://www.lycos.com)

[www.askjeeves.com](http://www.askjeeves.com)

[www.excite.com](http://www.excite.com)

[www.hotbot.com](http://www.hotbot.com)

[www.google.ca](http://www.google.ca) \*\*

[www.yahoo.com](http://www.yahoo.com) \*\*

[www.bing.com](http://www.bing.com) \*\*

**Fee Services** – the use of these sites is limited to their memberships (cost range dependent on number of users)

[www.iwave.com](http://www.iwave.com)

[www.fpinfomart.ca](http://www.fpinfomart.ca) – FPInfomart newspaper/web search services

[www.bigdatabase.ca](http://www.bigdatabase.ca)

[www.northernlight.com](http://www.northernlight.com) – creates one stop point for searching all of your existing free and paid services, used by large corporations and marketing companies

[www.hoovers.com](http://www.hoovers.com) - \$\$\$\$ can purchase corporate profiles

[www.imaginecanada.ca/login](http://www.imaginecanada.ca/login) - ImagineCanada - searchable information on thousands of Canadian funders

<http://www.corporateinformation.com/> Wrights Corporate Information

<http://www.lexisnexis.com/hottopics/lnacademic/>? – Lexis Nexis

[www.noza.com](http://www.noza.com) – past giving history information

**Web Resources** – providing general and detailed information on companies, people and the economy.

[www.sedar.com](http://www.sedar.com) - electronic document database for public companies in Canada

[www.cra-adrc.gc.ca](http://www.cra-adrc.gc.ca) - Canadian Customs and Revenue Agency

[www.cra-arc.gc.ca/tax/cahrities/menu-e.html](http://www.cra-arc.gc.ca/tax/cahrities/menu-e.html) - Canadian Revenue Agency (CRA)

[www.ic.gc.ca/ic\\_wp-pa.htm](http://www.ic.gc.ca/ic_wp-pa.htm) - overview of industry trends and corporate registration information, and non-traditional funding information

[www.businessweek.com](http://www.businessweek.com) – Bloomberg BusinessWeek

[www.google.ca/finance](http://www.google.ca/finance) - stock quotes

[www.martindale.com](http://www.martindale.com) - lawyer search

[www.assessmentontario.com](http://www.assessmentontario.com) – Ontario Property Assessments

[www.cpso.on.ca](http://www.cpso.on.ca) - College of Physicians & Surgeons

[canada.gc.ca](http://canada.gc.ca) - Federal Government

[www.statscan.gc.ca](http://www.statscan.gc.ca) - Statistics Canada

<http://www.ec.gc.ca/ecoaction/default.asp?lang=En&n=910BBE65-1> - The Green Source

[www.hefn.org](http://www.hefn.org) - Health and Environmental Funders Network

[www.forbes.com](http://www.forbes.com) – Forbes

[www.sec.gov/edgar](http://www.sec.gov/edgar) - US company filings

[moneycentral.msn.com](http://moneycentral.msn.com) – MSN Money Central – ownership information

There are also a number of Professional Association sites available, and should be looked at if you are researching a certain demographically grouping. Additional sites to bookmark are those related to your community (city, county, business bureau).

## Local Media

[www.mykawartha.com](http://www.mykawartha.com) – myKawartha / Peterborough This Week  
[www.thepeterboroughexaminer.com](http://www.thepeterboroughexaminer.com) – The Peterborough Examiner  
[www.scappeterborough.com](http://www.scappeterborough.com) – SNAP Peterborough

## Newspapers/Magazines

[www.newswire.ca](http://www.newswire.ca) – provides ongoing news-releases based on your search criteria  
[www.newspaperscanada.ca](http://www.newspaperscanada.ca) - listing of online papers available  
[www.theglobeandmail.com/report-on-business/](http://www.theglobeandmail.com/report-on-business/) – Report on Business, part of Globe and Mail  
[www.globeandmail.com](http://www.globeandmail.com)  
[www.canadianbusiness.com](http://www.canadianbusiness.com) – Canadian Business Magazine  
[www.nationalpost.com](http://www.nationalpost.com)  
[www.thehilltimes.com](http://www.thehilltimes.com) – Official newspaper of Parliament Hill

## Addresses

[canada411.ca](http://canada411.ca) – on-line version of our regular phonebook  
[411.ca](http://411.ca) – provides reverse look-up, business and personal addresses (also lists neighbours)  
[www.canadapost.ca](http://www.canadapost.ca) – postal code look up  
[www.infospace.com/canada](http://www.infospace.com/canada) - address information & reverse look up

## Social Networks

[www.flickr.com](http://www.flickr.com) - Flickr  
[ca.linkedin.com](http://ca.linkedin.com) - LinkedIn  
[www.twitter.com](http://www.twitter.com) - Twitter

## How To Sites – providing information and suggestions on writing and researching proposals

[www.charityvillage.com](http://www.charityvillage.com)  
[www.aprahome.org](http://www.aprahome.org) - Association of Professional Researchers for Advancement (APRA)  
[www.apracanada.ca](http://www.apracanada.ca) – APRA Canada Chapter site  
[www.Entrepreneur.com](http://www.Entrepreneur.com) - great tips on building business plans and marketing

**Books** – directories of information compiled by other companies, many which list person and/or company funding interests and connections – key is that you need to know who you are looking for when reviewing this material.

\*\* Canadian Who's Who

Canadian Directory of Foundations and Grants

Who's Who in Canadian Business

Directory of Directors

Who's Who of Canadian Women

Bluebook of Canadian Business